



Sylvia Wade <sylvia.wade@jlahome.com>

FW: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

2 messages

Rachel Cooper <rachel.cooper@jlahome.com>
To: Sylvia Wade <sylvia.wade@jlahome.com>, Distribution JLA <distribution@jlahome.com>

Wed, Feb 25, 2026 4

Hi Sylvia-below is confirmation of a PO to CANCEL for SN.

58261-47 has been cancelled.

Please cancel in our system.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>
Sent: Wednesday, February 25, 2026 11:13 AM
To: Rachel Cooper <rachel.cooper@jlahome.com>; Ecker, Amy <amy.ecker@sleepnumber.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

58261-47 has been cancelled.

58261-49 has just been issued for the same quantities at the correct pricing with an in-DC date of 3/19 per the communication from last week.

Thanks,

-EBL

Elizabeth Blount Ludovici | Supply Chain Planner

My Sleep Number? setting is 60. **What's yours?**

elizabeth.ludovici@sleepnumber.com

From: Rachel Cooper <rachel.cooper@jlahome.com>
Sent: Wednesday, February 25, 2026 11:05 AM
To: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>; Ecker, Amy <amy.ecker@sleepnumber.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

Hi Elizabeth-yes, we'll need to cancel/re-write the PO for the correct pricing to show up on our end in the system.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

From: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>
Sent: Wednesday, February 25, 2026 10:53 AM
To: Ecker, Amy <amy.ecker@sleepnumber.com>; Rachel Cooper <rachel.cooper@jlahome.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

Hello Rachel,

Sophia confirmed that she updated the costing on the blanket PO to reflect correct costing.

Thinking it would be cleanest to just cancel this order and re-issue – but do you have a preference on how you would like to handle this?

-EBL

Elizabeth Blount Ludovici | Supply Chain Planner

My Sleep Number? setting is 60. **What's yours?**

elizabeth.ludovici@sleepnumber.com

From: Ecker, Amy <amy.ecker@sleepnumber.com>
Sent: Friday, February 20, 2026 3:06 PM
To: Rachel Cooper <rachel.cooper@jlahome.com>; Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Kalin, Jennifer <Jennifer.Kalin@sleepnumber.com>; Kirsop, Sophie <Sophie.Kirsop@sleepnumber.com>
Subject: Re: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

@Frissell, Sophia please review the below as we need PO's to continue to ship, I am adding in Jen and Sophie as well.

Thank you,

Amy Ecker | Manager, Supply Chain Planning

My SLEEP NUMBER? setting is 25. What's yours?

amy.ecker@sleepnumber.com

SLEEP NUMBER

1001 Third Avenue South, Minneapolis, MN 55404

sleepnumber.com | facebook.com/sleepnumber

From: Rachel Cooper <rachel.cooper@jlahome.com>
Sent: Friday, February 20, 2026 12:16 PM
To: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Ecker, Amy <amy.ecker@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

Hi All-just checking in on this order resolution for incorrect costs.

Please advise.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

[Fremont, CA 94538](#)

From: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>
Sent: Wednesday, February 18, 2026 3:14 PM
To: Rachel Cooper <rachel.cooper@jlahome.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Ecker, Amy <amy.ecker@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

That's fine, I will push the need-by on this out a week.

-EBL

Elizabeth Blount Ludovici | Supply Chain Planner

My Sleep Number? setting is 60. **What's yours?**

elizabeth.ludovici@sleepnumber.com

From: Rachel Cooper <rachel.cooper@jlahome.com>
Sent: Wednesday, February 18, 2026 3:10 PM
To: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Ecker, Amy <amy.ecker@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

Hi All-as information, with the PO being in error and until we have resolution, the PO may ship and arrive outside of your originally requested wii
My logistics team has advised that if we don't ship by Friday (which we need to book today), it won't arrive by the request date of 2/26/26.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

[45875 Northport Loop East](#)

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From: Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>
Sent: Wednesday, February 18, 2026 10:54 AM
To: Rachel Cooper <rachel.cooper@jlahome.com>; Frissell, Sophia <sophia.frissell@sleepnumber.com>
Cc: Ecker, Amy <amy.ecker@sleepnumber.com>
Subject: RE: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

Thanks Rachel for the inform.

@Frissell, Sophia please review and let me know how to proceed with this order.

-EBL

Elizabeth Blount Ludovici | Supply Chain Planner

My Sleep Number? setting is 60. **What's yours?**

elizabeth.ludovici@sleepnumber.com

From: Rachel Cooper <rachel.cooper@jlahome.com>

Sent: Wednesday, February 18, 2026 9:37 AM

To: Frissell, Sophia <sophia.frissell@sleepnumber.com>; Ludovici, Elizabeth <Elizabeth.Ludovici@sleepnumber.com>

Subject: [EXTERNAL] FW: 850 from SLEEPNBWHS PO Costing Error

CAUTION: External source

Hi Sophia and Elizabeth-

I wanted to let you know that the attached PO has gone in to EDI error for pricing errors.

I have reviewed and it appears that this Horizontal Channel Coverlet had updated pricing in the SN system when the new Q2_2026 Gio Coverlet had the 5% Co-Op pricing adjustment.

Please note since the elimination of Co-Op was for the future, in 2026 and beyond, and due to the fact the Horizontal Channel Coverlet is going away (and won't be marketed), the 5% cost reduction was not effective for this Coverlet program. Additionally, in partnership, JLA has absorbed some previous raw material increases and some inventory that came in under increased tariff rates. We are asking for your partnership in return, to maintain the original pricing of the Horizontal Channel coverlet as you continue to deplete the inventory JLA has OH (currently a total of 924 unit

Customer	Customer PO#	Shipping Date	In DC Date	Item No.	Cust. Item No.	UPC	Description	Qty Ordered	Error Type	850 price	C
SLEEPNBWHS	58261_47	02/26/2026	03/12/2026	SLPN13-185	425871	022164251487	Q Channel Coverlet Set	12	Price Error	31.92	31.
SLEEPNBWHS	58261_47	02/26/2026	03/12/2026	SLPN13-186	425872	022164251494	K Channel Coverlet Set	12	Price Error	35.47	36.
SLEEPNBWHS	58261_47	02/26/2026	03/12/2026	SLPN13-188	425874	022164251517	K Channel Coverlet Set	12	Price Error	35.47	36.
SLEEPNBWHS	58261_47	02/26/2026	03/12/2026	SLPN13-190	425876	022164251531	K Channel Coverlet Set	12	Price Error	35.47	36.

Please confirm.

Thanks,

Rachel Cooper

Vice President Sales

612/819-5395

JLA Home

45875 Northport Loop East

Fremont, CA 94538

From: no_reply@jlahome.com <no_reply@jlahome.com>

Sent: Monday, February 16, 2026 3:28 PM

To: becky.ni@jlachina.com; distribution@jlahome.com; gordon.xie@jlahome.com; jackie.guo@jlachina.com; lynn.chen@jlahome.com; rachel.cooper@jlahome.com; rebecca.deng@scmhome.com; tina.gu@jlachina.com; yulairuo@jlachina.com

Subject: 850 from SLEEPNBWHS at 2/16/2026 1:27:38 PM

1 transaction, see attached.

Sylvia Wade <sylvia.wade@jlahome.com>
To: Rachel Cooper <rachel.cooper@jlahome.com>
Cc: Distribution JLA <distribution@jlahome.com>

Wed, Feb 25, 2026 at 2:08 PM

Hi Rachel,

Noted. PO 58261_47 has been cancelled in EEC. Thanks.

Best Regards,
Sylvia Shi Wade
Distribution
E&E Co Ltd JLA Home

[Quoted text hidden]